

Message Text

UNCLASSIFIED

PAGE 01 BRUSSE 04263 300501Z

67

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
----- 089862

R 291344Z APR 76
FM AMEMBASSY BRUSSELS
TO AMEMBASSY MADRID
INFO AMCONGEN BARCELONA
USDOC WASHDC
SECSTATE WASHDC 6751

UNCLAS BRUSSELS 04263

E.O. 11652: N/A

TAGS: BEXP,BE

SUBJECT: HEALTH CARE BIOMEDICAL TSS: ELECTRO MEDICAL SYSTEMS

REF: LEWIS/SLIWICKI TEL/CON 4/26/76

MATTHEW J. VOKELICH,V.P. EMS INC., HAS PROVIDED EMBASSY WITH FOLLOWING

INFO FOR TSS CATALOGUE.

BIOGRAPHIC DATA: MATTHEW J.VOCHELICH,AGE 43;

EDUCATION: UNIV.OF WISCONSIN BS EE '56; UNIV OF CALIF. PH'D '68

(PHYSIOLOGY);

PROFESSIONAL EXPERIENCE:

1975-1977 MES INC.,V.P.FOR MARKETING; SAFETY AND APPLICATIONS

SPECIALIST;

1971-1975 GOULD INC.,CLINICIAN FOR BRUSH INSTRUMENTS; BLOOD FLOW

CARDIAC OUTPUT EQUIPMENT; MONITORING; CATH LABS; AND EKG COMPUTER

ANALYSIS EQUIPMENT.

1969-1971 CORBIN FARNSWORTH; CLINICIAN FOR MONITORING

EQUIPMENT; NEO- NATAL CARE EQUIPMENT; AND ULTRE

SOUND TECHNIQUES.

DATA ON EMS,INC.; FOUNDED 1969 BASIC PRODUCT LINE ELECTRO-

SURGICAL HIGH FREQUENCY GENERATOR USED FOR CUTTING AND COAGULATION

IN SURGERY; EMS INC BEGAN FOREIGN MARKETING OPERATIONS IN

1972; FOREIGN SALES NOW REPRESENT 40 PER CENT OF FIRM'S TOTAL

SALES EMS HAS USED USDOC SERVICES AND PROGRAMS TO GAIN FOOTHOLD

IN FOREIGN MARKETS; FIRM CURRENTLY THE LARGEST SUPPLIER OF FULLY

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TRANSISTORIZED HIGH FREQUENCY GENERATOR EQUIPMENT TO WESTERN

EUROPE.
FIRESTONE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Draft Date: 29 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BRUSSE04263
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Drafter: n/a
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Handling Restrictions: n/a
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Margaret P. Grafeld
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